



Second Quarter Board of Directors Meeting
Friday, June 7, 2024 10 AM - 1 PM
The Greater Kanawha Valley Foundation
178 Summers Street, Charleston WV

<https://us02web.zoom.us/j/87212338870?pwd=VIU3ejhhTWNpWWlVaytpUFoweThyZz09>

Meeting ID: 872 1233 8870
Passcode: 377126
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[View the Meeting Packet](#)

Board Members: Marian Clowes (Chair), Mike Lewis (Vice-Chair), Janell Ray (Treasurer), Brock Malcolm (Secretary), Dena Cushman, Renee Margocee, Christine Mitchell, David Moran, Elizabeth Pellegrin, Jess Puglisi-Sanders, Mary Ann Raun, Patty Showers Ryan, Renee Steffen, Lee Storrow

Staff: Chad Matlick, Nina Riivald

AGENDA

BUSINESS MEETING

Call to Order: Board Chair Marian Clowes **10:00 a.m.**

Consent Agenda: Marian Clowes **10:05 a.m.**

The following items are part of a consent agenda package. Please review them carefully and if you have questions or concerns contact Chad Matlick at chad@philanthropywv.org before the meeting.

- Approval of March 2024 BOD Minutes (Exhibit A)

BOARD ACTION: Approval of Consent Agenda

Financial Report: Janell Ray **10:10 a.m.**

- Current Budget Report & Financial Statements (Exhibit B)
- Audit update

BOARD ACTION: Approval of Finance Committee Report

Transition Committee Report/Transition Process: Marian Clowes	10:30 a.m.
Governance Committee Report: Renee Steffen	11:15 a.m.
<ul style="list-style-type: none"> ● Deferral of nomination to fill Michelle Foster open term ● By-Law Changes (Exhibit C) 	
Programs: Nina Riivald (Exhibit D)	11:30 a.m.
<ul style="list-style-type: none"> ● Conference Update ● REM and Other Program Updates ● Revision of Member Definitions 	
BREAK/FOLLOWED BY WORKING LUNCH	
Membership Updates: Nina Riivald and Chad Matlick (Exhibit E)	12:00 P.M.
<ul style="list-style-type: none"> ● Follow up on lapsed members: Chad Matlick ● Visits to members and prospective members: Nina Riivald ● Scheduled Dues Increase for 2024 (Chad) 	
Policy Committee Report	12:15 p.m.
<ul style="list-style-type: none"> ● NIP Renewal Update: Marian Clowes ● Upcoming Plans for Public Policy Committee: David Moran 	
Executive Session (if needed)	12:30 p.m.
Upcoming Board Meetings Dates & Locations	12:55 p.m.
<ul style="list-style-type: none"> ● September 27, 10 am - 1 pm, Steptoe & Johnson Office, Bridgeport ● December 6, 10 am - 1 pm, Steptoe & Johnson Office, Bridgeport 	
NOTE: There may be a need for additional board gatherings this summer, as we work through the organizational reassessment process.	
Adjournment	1:00 PM



MINUTES - First Quarter Board of Directors Meeting
Friday, March 1, 2024 10 AM - 1 PM
Step toe & Johnson, 400 White Oaks Blvd, Bridgeport, WV 26330

[View the Meeting Packet](#)

Board Members: Marian Clowes (Chair), Mike Lewis (Vice-Chair), Janell Ray (Treasurer), Brock Malcolm (Secretary), Dena Cushman, Renee Margocee, Christine Mitchell, David Moran, Elizabeth Pellegrin, Jess Puglisi-Sanders, Mary Ann Raun, Patty Showers Ryan, Renee Steffen, Lee Storrow

Not present: Mike Lewis, Brock Malcolm

Staff: Jennie Smith, Chad Matlick, Nina Riivald

AGENDA

BUSINESS MEETING

Call to Order: Board Chair Marian Clowes

10:00 AM

Meeting called to order at 10:50 by Marian

Welcome to New Board Members

All board members and staff introduced themselves.

Consent Agenda: Chair Clowes

Additional items Consent Items:

- **Marian suggested we standardize costs for lunch, starting at \$15. Board agreed**
- **Suggestion about the board packet. The delivery system will remain the same. Chad will include a file that will include all of the exhibits for easy downloading and printing.**

The following items are part of a consent agenda package. Please review them carefully and if you have questions or concerns contact Jennie Smith-Peers at jennie@philanthropywv.org before the meeting.

- **Approval of December 2024 BOD Minutes**

(Exhibit A)

BOARD ACTION on Approval of Consent Agenda

Renee Steffen motioned, Christine seconded. Motion approved.

Financial Report: Janell Ray

- **Current Budget Report & Financial Statements** (Exhibit B)

Janell discussed the budget report, noting the budget shortfall in 2023, and Christine suggested that for the Philanthropic Partners Program, we should apply directly for grants instead of relying on renewal forms and paper mailings. Christine also asked about the bad debt and how it occurred. Chad noted that much of the bad debt was from a McKinley Carter deal from 2021.

BOARD ACTION on Approval of Financial Statements

Dena motioned, Patty Seconded. Motion approved.

- **Preview of the financial dashboard - Chad Matlick**

Chad previewed the draft of the Dashboard, noting its role as a supplement to our financial statements. He showed how the dashboard can be used at a glance, as well as to drill down into more detailed information about each revenue stream. The board was positive in its remarks. Chad expects to have a finished version ready for the next board meeting.

- **Audit Discussion with Miri Hunter from Suttle & Stalnaker**

Miri joined and detailed the levels of audit and other financial reviews that are widely available. She noted most reviews require independent activity. David asked if Miri had a suggestion on the level of service for PWV, she replied that she was not the managing partner and didn't know the organization well enough. Miri confirmed that audits are only required in the year that federal funds are spent, not applied for.

Marian suggested that we confirm whether Ascendium requires audited financials to apply. David asked about an estimate for time involved to prepare a financial review vs and audit,, Miri replied that it depends on the accounting firm. Mary Ann asked if \$500K was the tipping point of financial review vs audit, Miri said that it wasn't the case. Miri Departed.

Chad noted that we have paid \$8,000 the last two years, and expect to pay \$9,500 for an audit this year. Discussion ensued about meeting with Richmond & Co to discuss costs for other levels of financial review, as well a Form 990 Preparation. Mary Ann asked if we get an audit every year, Chad said yes. Mary Ann asked about applying for Federal and State grants, Jennie noted that she has had discussions and we are not a good fit for most funding opportunities.

Marian asked about next steps, Janell noted that we will discuss pricing options with Richmond & Co and discuss with F&A committee.

Policy Committee Report: David Moran

(Exhibit C)

David presented the policy report. He noted that the entire policy can be rewritten based on the board's contributions. He noted the policy page has been updated. He noted some of the policy priorities, including scholarship displacements. Elizabeth noted that federal activity on displacements is no longer expected, and that we will need to push for action on the state level. David noted that non-companion animal veterinary services have been impacted and could be a serious issue.

On state level, looking at legislation that impacts the WV First Foundation, and that a detailed proposal is needed. He posed an open question about what other legislation we should be tracking. He also noted that the Neighborhood Investment legislation is a priority.

Working Lunch

Program & Membership - Nina Riivald

- **Education Program Update**

(Exhibit D)

Nina highlighted the programs we are receiving the most positive feedback on, including the CEO Networking Meeting. Nina noted we are working on increasing attendance rates, and details our Grantmakers Toolkit collaborative including our hosted session about AI. In Person events include Ripple Effect Mapping training in May as well as the Annual Conference Oct 21-23.

Nina asked for suggestions regarding the regional roundtable events, including the Nicholas County Roundtable. Marian suggested partnering with a non-profit organization on similar programs in the future. Janell offered to help with invitations to a group in Huntington doing similar work in the state.

Nina noted that our program volume is good. Mary Ann asked if we ever offer programs to non-profits being served by our members. Marian suggested it be in partnership with the WVNPA to avoid conflict with their mission.

- **Membership Renewals Update**

(Exhibit E)

Nina reported on the Membership Renewals, Marian noted even with the latest renewals, we are 10 behind on our total number of renewed memberships. She noted that we have been using email, paper mail, in person visits, and soon phone calls to work with renewals. Elizabeth suggested that we remove Proud from our member logo.

CEO Report: Jennie Smith

(Exhibit F)

- **Staff team accomplishments since the last board meeting; and current priorities and focus.**

Jennie highlighted elements of her report, including new discussions with SWN and Wesbanco. She talked about the Benedum relationship and its evolution, as well the Steeley Foundation and their desire for other organizations to increase their contributions. Discussion of Foundant sponsorship and other sponsorship opportunities.

Jennie noted our member priority continues to be 'what value can you provide to me', and Nina has been working on looking at diverse ways to increase our services. She discussed policy, and noted that the Neighborhood legislation took a lot of effort to pass last year. Discussion about the conference, including invitations to serve on the conference committee. She noted we'll be announcing next week, and that registration will go live April 1 and will include a mobile app. Jennie also noted our mail marketing and social media statistics and strategies.

Renee asked about positive elements of in-person meetings, Jennie noted that members liked the variety of programs and our networking offerings. Marian asked how Jennie felt about our revenue, Jennie noted that she was positive about the sponsorships, and optimistic about some of the general support requests, including EQT. Her biggest concern is about who will step up into leadership roles to support the organization in the future.

Patty suggested that showing additional future support from others might help with our current supporters. Renee Steffen noted that using our collective support might be able to help with other funders.

Upcoming Board Meetings Dates & Locations

- **June 7, 10 am -1 pm (Charleston, Location TBD)**
- **September 27, 10 am - 1 pm, Steptoe & Johnson Office, Bridgeport**
- **December 6, 10 am - 1 pm, Steptoe & Johnson Office, Bridgeport**

Executive Session

12:30 PM

Elizabeth motioned to go into executive session, Renee Steffen seconded, motion passed.

A motion was made to close the executive session of the Philanthropy WV board meeting by Renee Steffen, seconded by Patty Showers-Ryan. All voted in favor of closing the executive session. No action was taken subsequent to the executive session and no other matters were discussed. The board meeting ended at 1:15 p.m.

Adjournment

1:00 PM

April 2024 Budget Report

Prepared May 2024 by Chad Matlick, Director of Operations

Philanthropy West Virginia's April FY2024 Financial Statement shows Current assets of \$475,802.85, and Current Liabilities of \$18,012.94 with the Current Year Change in Net Assets showing a profit of \$10,393.06

Revenue

Revenues for FY2024 are \$143,291.73, 36.6% of budget.

Annual Membership Dues are \$71,493.92, 89% of budget. We have collected \$57,700 of this total, and expect to collect the remaining outstanding dues by the end of April.

Foundation support is \$29,500 which includes a \$25,000 disbursement from a 2-year grant from Bernard McDonough that is expected in December.

General Program and Meeting Registration is \$2,750.82, 45.9% of budget. The majority of this amount are registrations for the Ripple Effects Mapping (REM) training in May.

Sponsorship is \$31,740, and includes \$10,250 for REM Training and \$21,490 for Annual Conference Sponsorship.

Expenses

Expenses for FY2024 are \$132,898.67, 34% of budget.

Phone, Internet & Online Services are \$5,390.48, 65.7% of budget. This includes a \$2,664.80 payment for Zoho for our annual CRM subscription. We recently switched internet providers from Comcast to US Cellular, which should provide a \$175/month savings on that service.

Constituent Services are 15,476.23, 57.3% of budget. This includes a \$10,000 payment to WVU for the REM Training earlier this month

PHILANTHROPY WEST VIRGINIA

FINANCIAL STATEMENTS
WITH SUPPLEMENTAL INFORMATION

FOR THE FOUR MONTHS ENDED APRIL 30, 2024

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The Board of Directors
Philanthropy West Virginia
Morgantown, WV

Management is responsible for the accompanying financial statements of Philanthropy West Virginia (a nonprofit organization), which comprise the statement of financial position as of April 30, 2024 and the related statement of activities for the four months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user’s conclusions about the Company’s financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The accompanying supplementary information contained in is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

We are not independent with respect to Philanthropy West Virginia.

Suttle & Stalnaker, PLLC
Charleston, WV
May 7, 2024

The Virginia Center
1411 Virginia Street, East
Suite 100
Charleston, WV 25301
MAIN (304) 343-4126
FAX (304) 343-8008

The Rivers Office Park
200 Star Avenue
Suite 220
Parkersburg, WV 26101
MAIN (304) 485-6584
FAX (304) 485-0971

Suncrest Towne Centre
453 Suncrest Towne Centre Drive
Suite 201
Morgantown, WV 26505
MAIN (304) 554-3371
FAX (304) 554-3410

The Somerville Building
501 5th Avenue
Suite 1
Huntington, WV 25701
MAIN (304) 525-0301
FAX (304) 522-1569

Philanthropy West Virginia
Statement of Financial Position
April 30, 2024

Assets

Current Assets

1030 - UB Money Market - 6247	129,351.49
1060 United Bank - 1257	2,923.49
1080 - United Bank FlexE - 2587	294,359.89
1090 United Bank - 7669	842.22
Accounts Receivable	23,325.76
Grants Receivable	<u>25,000.00</u>

Total Current Assets 475,802.85

Property and Equipment

Total Property and Equipment -

Other Assets

Office Lease 10,155.60

Total Other Assets 10,155.60

Total Assets \$485,958.45

Liabilities and Net Assets

Current Liabilities

Accounts Payable-PWV	\$ 265.37
Credit Card	1,300.58
Office Lease Payable	10,155.60
Payroll Liabilities	<u>6,291.39</u>

Total Current Liabilities 18,012.94

Long-Term Liabilities

Total Long-Term Liabilities -

Total Liabilities 18,012.94

Net Assets

Net Assets with donor restrictions	1,323.00
Net Assets without donor restrictions	456,229.45
Current Year Change in Net Assets	<u>10,393.06</u>

Total Net Assets 467,945.51

Total Liabilities and Net Assets \$485,958.45

Philanthropy West Virginia
Statement of Activities
For the Four Months Ended April 30, 2024

	Month Ended April 30, 2024	Four Months Ended April 30, 2024	% of Budget	Annual Budget
Revenue				
Interest Earnings	1,443.78	\$ 5,892.99	117.86 %	\$ 5,000.00
Annual Membership Dues	1,950.00	71,382.92	89.23 %	80,000.00
Foundation Support	-	29,500.00	15.25 %	193,500.00
Corporate Support	-	-	0.00 %	15,000.00
Program Income				
a) Annual Conf Registrations	1,275.00	1,275.00	5.10 %	25,000.00
b) General Program & Mtg Reg	1,415.06	2,750.82	45.85 %	6,000.00
c) Sponsorships	19,340.00	31,740.00	82.44 %	38,500.00
Philanthropic Part Prog	-	750.00	3.00 %	25,000.00
Consulting	-	-	0.00 %	3,000.00
Total Revenue	25,423.84	143,291.73	36.65 %	391,000.00
Operating Expenses				
Phone, Internet & Online Svcs	3,110.09	5,390.48	65.74 %	8,200.00
Printing & Postage	-	-	0.00 %	600.00
Constituent Services	10,000.00	15,476.23	57.32 %	27,000.00
Miscellaneous	-	-	0.00 %	491.00
Marketing	-	-	0.00 %	500.00
Bank Fees	110.42	212.90	42.58 %	500.00
Office Supplies & Copying	-	-	0.00 %	1,500.00
Professional Services	1,267.00	5,068.00	21.12 %	24,000.00
Insurance-D&O, Gen, Prof Liab	-	-	0.00 %	5,000.00
Rent	888.62	4,443.10	45.81 %	9,700.00
Contract Staffing	23,430.78	94,460.04	31.75 %	297,479.00
Prof Development & Conf	-	-	0.00 %	4,000.00
Memberships, Govt Reg & Sub	-	4,982.00	70.87 %	7,030.00
General Work Travel	816.53	2,865.92	57.32 %	5,000.00
Total Operating Expenses	39,623.44	132,898.67	33.99 %	391,000.00
Change in Net Assets	\$ (14,199.60)	\$ 10,393.06		\$ -

SUPPLEMENTARY INFORMATION

Philanthropy West Virginia
Schedule of Activities - Budget to Actual Operations
For the Four Months Ended April 30, 2024

	Four Months Ended April 30, 2024 Actual	Annual Budget	Over/(Under) Budget
Revenue			
Interest Earnings	\$ 5,892.99	\$ 5,000.00	\$ 892.99
Annual Membership Dues	71,382.92	80,000.00	(8,617.08)
Foundation Support	29,500.00	193,500.00	(164,000.00)
Corporate Support	-	15,000.00	(15,000.00)
Program Income			
a) Annual Conf Registrations	1,275.00	25,000.00	(23,725.00)
b) General Program & Mtg Reg	2,750.82	6,000.00	(3,249.18)
c) Sponsorships	31,740.00	38,500.00	(6,760.00)
Philanthropic Part Prog	750.00	25,000.00	(24,250.00)
Consulting	-	3,000.00	(3,000.00)
Total Revenue	143,291.73	391,000.00	(247,708.27)
Operating Expenses			
Phone, Internet & Online Svcs	5,390.48	8,200.00	(2,809.52)
Printing & Postage	-	600.00	(600.00)
Annual Conference	5,000.00	25,000.00	(20,000.00)
Programs	10,375.00	2,000.00	8,375.00
Miscellaneous	101.23	491.00	(389.77)
Marketing	-	500.00	(500.00)
Bank Fees	212.90	500.00	(287.10)
Office Supplies & Copying	-	1,500.00	(1,500.00)
a) Financial Services	4,000.00	12,000.00	(8,000.00)
b) Annual Audit	-	8,000.00	(8,000.00)
c) Employee Leasing	1,068.00	4,000.00	(2,932.00)
Insurance-D&O, Gen, Prof Liab	-	5,000.00	(5,000.00)
Rent	4,443.10	9,700.00	(5,256.90)
a) Wages	75,188.13	222,050.00	(146,861.87)
b) Benefits/FICA	17,016.24	50,767.00	(33,750.76)
d) Contract Staffing - Other	-	18,000.00	(18,000.00)
e) Retirement Plan	2,255.67	6,662.00	(4,406.33)
Prof Development & Conf	-	4,000.00	(4,000.00)
Memberships, Govt Reg & Sub	4,982.00	7,030.00	(2,048.00)
General Work Travel	2,865.92	5,000.00	(2,134.08)
Total Operating Expenses	132,898.67	391,000.00	(258,101.33)
Change in Net Assets	\$ 10,393.06	\$ -	\$ 10,393.06

Philanthropy West Virginia
Schedule of Activities Preceding 12 Months
Twelve Months Ended April 30, 2024

	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023
Revenue							
Program Income							
Interest Earnings	\$ 473.18	\$ 505.18	\$ 501.83	\$ 515.57	\$ 498.19	\$ 486.63	\$ 498.59
Annual Membership Dues	1,600.00	309.27	-	1,250.00	-	750.00	-
Foundation Support	-	-	1,500.00	-	-	75,000.00	-
Corporate Support	-	-	-	10,000.00	2,500.00	-	-
Program Income							
a) Annual Conf Registrations	-	2,675.00	4,925.00	6,850.00	7,210.00	3,250.00	-
b) General Program & Mtg Reg	-	-	375.00	175.00	25.00	-	-
c) Sponsorships	-	-	-	-	-	-	-
Philanthropic Part Prog	-	-	-	-	250.00	7,000.00	750.00
Consulting	-	2,500.00	50.00	-	50.00	-	-
Other Revenue	-	-	-	-	-	-	237.00
Total Revenue	2,073.18	5,989.45	7,351.83	18,790.57	10,533.19	86,486.63	1,485.59
Gross Profit	2,073.18	5,989.45	7,351.83	18,790.57	10,533.19	86,486.63	1,485.59
Operating Expenses							
Bad Debt	-	-	-	-	-	-	-
Phone, Internet & Online Svcs	373.31	224.84	224.84	274.84	274.84	518.46	983.86
Printing & Postage	-	-	176.00	-	241.31	-	-
Annual Conference Programs	-	-	-	-	4,909.89	33,060.00	-
b) Community Fdtn Institute	-	-	-	-	-	75.00	-
d) Reg. MTGs & 2015 Pol Inst	-	-	-	-	372.36	-	-
Policy & Advocacy	-	-	750.00	750.00	-	750.00	-
Miscellaneous	3.00	-	-	-	-	-	-
Marketing	-	-	-	-	-	-	-
Bank Fees	-	48.60	58.79	132.57	169.11	75.46	-
Office Supplies & Copying	-	-	91.18	-	-	-	116.92
a) Financial Services	-	1,000.00	1,000.00	3,000.00	-	1,000.00	1,000.00
b) Annual Audit	-	-	-	-	-	8,000.00	-
c) Employee Leasing	267.00	267.00	267.00	267.00	267.00	267.00	267.00
Insurance-D&O, Gen, Prof Liab	-	1,748.40	-	1,480.76	-	-	-
Rent	846.30	846.30	846.30	1,692.60	846.30	-	846.30
a) Wages	12,210.96	23,913.06	17,080.76	17,080.76	21,350.96	18,788.85	18,788.83
b) Benefits/FICA	3,585.32	3,998.95	3,705.31	3,650.64	4,341.45	3,631.64	3,777.89
e) Retirement Plan	189.68	523.54	373.96	373.96	467.45	411.36	411.36
Prof Development & Conf	-	1,860.55	680.00	-	-	-	-
Memberships, Govt Reg & Sub	60.00	134.95	100.00	-	150.00	15.00	-
General Work Travel	-	49.18	-	609.26	-	332.46	-
Total Operating Expenses	17,535.57	34,615.37	25,354.14	29,312.39	33,390.67	66,925.23	26,192.16
Operating Income (Loss)	(15,462.39)	(28,625.92)	(18,002.31)	(10,521.82)	(22,857.48)	19,561.40	(24,706.57)
Change in Net Assets	<u>\$(15,462.39)</u>	<u>\$(28,625.92)</u>	<u>\$(18,002.31)</u>	<u>\$(10,521.82)</u>	<u>\$(22,857.48)</u>	<u>\$ 19,561.40</u>	<u>\$(24,706.57)</u>

Philanthropy West Virginia
Schedule of Activities Preceding 12 Months
Twelve Months Ended April 30, 2024

	Dec 2023	Jan 2024	Feb 2024	March 2024	April 2024	Total
Revenue						
Program Income						
Interest Earnings	\$ 836.41	\$ 1,423.61	1,495.80	\$ 1,529.80	\$ 1,443.78	10,208.57
Annual Membership Dues	-	41,132.92	12,800.00	15,500.00	1,950.00	75,292.19
Foundation Support	25,000.00	-	-	29,500.00	-	131,000.00
Corporate Support	-	-	-	-	-	12,500.00
Program Income						-
a) Annual Conf Registrations	-	-	-	-	1,275.00	26,185.00
b) General Program & Mtg Reg	25.00	25.00	-	1,310.76	1,415.06	3,350.82
c) Sponsorships	-	-	7,400.00	5,000.00	-	12,400.00
Philanthropic Part Prog	30,500.00	500.00	-	250.00	19,340.00	58,590.00
Consulting	50.00	-	-	-	-	2,650.00
Other Revenue	-	-	-	-	-	237.00
Total Revenue	56,411.41	43,081.53	21,695.80	53,090.56	25,423.84	332,413.58
Gross Profit	56,411.41	43,081.53	21,695.80	53,090.56	25,423.84	332,413.58
Operating Expenses						
Bad Debt	3,375.00	-	-	-	-	3,375.00
Phone, Internet & Online Svcs	293.12	722.60	479.01	1,078.78	3,110.09	8,558.59
Printing & Postage	-	-	-	-	-	417.31
Annual Conference	1,650.55	-	5,000.00	-	-	44,620.44
Programs	-	-	375.00	-	10,000.00	10,375.00
b) Community Fdtn Institute	-	-	-	-	-	75.00
d) Reg. MTGs & 2015 Pol Inst	-	-	-	-	-	372.36
Policy & Advocacy	-	-	-	-	-	2,250.00
Miscellaneous	-	-	-	101.23	-	104.23
Marketing	132.31	-	-	-	-	132.31
Bank Fees	10.33	101.45	-	1.03	110.42	707.76
Office Supplies & Copying	-	-	-	-	-	208.10
a) Financial Services	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	12,000.00
b) Annual Audit	-	-	-	-	-	8,000.00
c) Employee Leasing	267.00	267.00	267.00	267.00	267.00	3,204.00
Insurance-D&O, Gen, Prof Liab	670.50	-	-	-	-	3,899.66
Rent	846.30	1,777.24	888.62	888.62	888.62	11,213.50
a) Wages	17,934.78	19,741.42	18,193.45	18,193.47	19,059.79	222,337.09
b) Benefits/FICA	4,295.27	4,811.53	2,781.56	5,623.96	3,799.19	48,002.71
e) Retirement Plan	461.88	592.24	545.81	545.82	571.80	5,468.86
Prof Development & Conf	-	-	-	-	-	2,540.55
Memberships, Govt Reg & Sub	-	4,982.00	-	-	-	5,441.95
General Work Travel	781.40	1,228.42	588.40	232.57	816.53	4,638.22
Total Operating Expenses	31,718.44	35,223.90	30,118.85	27,932.48	39,623.44	397,942.64
Operating Income (Loss)	24,692.97	7,857.63	(8,423.05)	25,158.08	(14,199.60)	(65,529.06)
Change in Net Assets	\$ 24,692.97	\$ 7,857.63	\$ (8,423.05)	\$ 25,158.08	\$ (14,199.60)	\$ (65,529.06)



BYLAWS OF PHILANTHROPY WEST VIRGINIA, INC.

ARTICLE I. NAME OF CORPORATION

The name of this corporation is the PHILANTHROPY WEST VIRGINIA, INC.

ARTICLE II. PURPOSES

The purposes of the corporation are the cultural, charitable and educational ones of:

- a. promoting and disseminating research into and study of charitable organizations, foundations and charitable trusts,
- b. promoting the growth and effective operation of charitable organizations, foundations and charitable trusts
- c. stimulating planning for efficient operation, financial management and grantmaking by private foundations and other charitable grantmaking organizations and
- d. providing for the dissemination of knowledge and exchange of information, ideas and procedures among charitable organizations, foundations, charitable trusts and charitable grantmaking organizations, all to the end of benefiting and promoting philanthropy.

ARTICLE III. OFFICES

The principal office of the corporation shall be located at such place in the State of West Virginia as the Board of Directors shall from time to time determine.

Section 1. Membership Admission. Admission to and continuation of membership shall be conditioned upon the making of such annual contributions to the corporation as shall from time to time be determined by a simple majority vote of the Directors. The amounts of such contributions may vary in accordance with the assets of the charitable organizations and in accordance with other criteria uniformly applicable to other organizations.

Section 2. Classes. There shall be two (2) classes of members: (1) Regular Members, referred to throughout these Bylaws as “Member or Members,” and (2) Associate Members. References to “Members” in these Bylaws shall not include Associate Members unless specifically referred to. Associate Members shall have no vote and shall have only such privileges as may be determined by the Board of Directors.

Section 3. Manner of Appointment. Any eligible organization that makes application to the organization shall become a member upon approval of the President & CEO and staff based upon the board approved membership criteria, and compliance with Section 1 of this Article.

Section 4. Rights of Members. Each member of the corporation shall be entitled to one vote, in-person, virtual*, or by representative, at each meeting of the members. Members present in person, virtual, or through their determined representative shall be considered present for purposes of determining a quorum and shall be entitled to vote by proxy.

(definition of virtual: being on or simulated on a computer, phone, or computer network – Merriam-Webster)

ARTICLE V. MEETINGS OF MEMBERS

Section 1. Annual Meeting. The annual meeting of the members shall be held each year on such date as shall be designated by the Board of Directors.

Section 2. Special Meetings. Special meetings of the members shall be held on the call of the President or majority of the Board of Directors or upon the written request of fifty (50) percent of the members.

Section 3. Notice of Meetings. Notice of the time, place and purpose of meetings shall be conveyed to each member by print or electronic medium not less than ten (10) days prior to the meeting, except that notice of the annual meeting shall be transmitted not less than thirty (30) days prior thereto.

Section 4. Place of Meetings. Meetings shall be held at such place within the State of West Virginia as shall be designated by the Board of Directors, in the case of the annual meeting, or by the party or parties calling the meeting, in the case of special meetings.

Section 5. Quorum. At all meetings of the Members a quorum shall consist of the Members present in person, virtual, or by proxy. An affirmative vote of majority of members present at a meeting shall constitute the action of the members unless the vote of a larger number is required by statute or elsewhere in these Bylaws.

ARTICLE VI. BOARD OF DIRECTORS

Section 1. Management of Corporation. The property and affairs of the corporation shall be managed by a Board of Directors.

Section 2. Qualifications of Directors. Each person elected as a Director must at the time of election be ~~associated~~ a staff or board member with a member of the corporation. If the Director becomes no longer affiliated with a member organization, either as a staff or board member during his or her term, then the Director may remain in office until the next annual meeting.

Section 3. Number. The entire Board of Directors shall consist of no fewer than thirteen (13) persons and not more than eighteen (18) persons. This number may be increased by a majority vote of the Board of Directors.

Section 4. Term. Each member of the Board of Directors shall serve three (3) year terms except in the case of Directors elected to fill vacancies occasioned by death, resignation or removal of a Director before the expiration of such Director's appointed term, in which case the term of a Director appointed to fill such vacancy shall be for the unexpired term of such Director's predecessor. Directors appointed by the board to fill unexpired terms shall stand for election at the annual meeting for which the vacated term was due to expire, and service provided for the unexpired term shall not be counted as an elected term. A Director's term of service will begin on January 1st of the year following his/her election for a term of three years expiring on December 31st of that third year unless he/she is re-elected.

Directors may serve a maximum of three (3) consecutive three-year terms after which they must be absent from the Board for at least one year before becoming eligible for re-election. The term of the immediate past Chair may be extended by the Board of Trustees for one year, if necessary, to allow that trustee to serve on the Executive Committee for the year following service as Chair.

Section 5. Nomination and Election. The Governance Committee shall nominate for election to the Board of Directors one person for each then member of the Board whose term of office expires on December 31st of that year and one person for each then vacancy on the Board of Directors. At least sixty (60) days prior to the annual meeting, the call for nominations shall be transmitted to the members of the opportunity to nominate individuals to the Board of Directors. This was changed from the 1/06 version to invite nominations from the members. Such nominations shall be received at the offices of the corporation not later than twenty (20) days after the call for nominations is issued at which time the Governance Committee will meet to review the nominations received. At thirty (30) days prior to the annual meeting, the corporation shall transmit to each member with the notice of the annual meeting a ballot (*electronic or hard copy*) in such form as shall be approved by the Board of Directors. The fore referenced ballot shall list all persons nominated for election as Directors at the annual meeting by the Governance Committee and as otherwise provided herein.

Election of Directors shall be by plurality vote cast by delivery of such ballots validly marked to the offices of the corporation no later than a week before the date fixed for the annual meeting. No ballot shall be valid unless it shall cause votes to be cast for the number of persons equal to the number of Directors to be elected. Notwithstanding any other provision of these Bylaws, members whose ballots are cast as hereinabove provided shall be deemed present at the annual meeting for purposes of determining a quorum for the election of Directors but not for the purpose of the conduct of any other business.

Section 6. Resignation and Vacancies. Any Director may resign at any time. If any vacancy occurs in the Board of Directors, all of the Directors then in office may, by majority vote, choose a successor, and the Director so chosen shall hold office for the remainder of the unexpired term of the Director to whom the newly chosen Director succeeds.

Except as otherwise determined by a majority of the entire Board of Directors, any Director who shall fail to attend three consecutive meetings of the board of Directors shall be deemed to have resigned from the Board of Directors, effective upon the adjournment of the third said meeting, and a successor may be elected by a majority of the entire Board of Directors to fill the unexpired term of the Director deemed to have resigned.

Section 7. Compensation. Directors, as such, shall receive no compensation for their services as Directors. Costs associated with travel and associated expenses shall be reimbursable as determined by the Board from time to time. The corporation may pay compensation in a reasonable amount to any member of the Board of Directors for services rendered on behalf of the corporation in a capacity other than as Director if such services are determined by the Board of Directors to be reasonably necessary to carry out the purposes of the corporation.

Section 8. Advisors. The Board of Directors may appoint any person, whether or not associated with a member of the corporation, as an Advisor to the Board of Directors. No Advisor shall have a vote at any meeting of the Board of Directors, and Advisors, as such, shall receive no compensation for their services. Costs associated with travel and associated expenses shall be reimbursable as determined by the Board from time to time.

The corporation may pay compensation in a reasonable amount to any member or Advisor for services rendered on behalf of the corporation in a capacity other than as Advisor if such services are determined by the Board of Directors to be reasonably necessary to carry out the purposes of the corporation.

ARTICLE VII. MEETINGS OF THE BOARD

Section 1. Place. The Board of Directors may hold meetings, both regular and special, either within or ~~without~~ **outside** the State of West Virginia.

Section 2. Special Meetings. Special meetings of the Board of Directors shall be held on such date and at such place as is stated in the notice of such meeting.

Section 3. Notices. Notice of the time and place of meetings shall be conveyed to each Director by print or electronic medium not less than ten (10) days prior to the meeting, except that notice of the annual meeting shall be transmitted not less than thirty (30) days prior thereto. In case of a special meeting, if such meeting is being called for the purpose of amending the Bylaws or for the purpose of authorizing the sale of all or substantially all of the assets of the corporation, the notice of such meeting shall set forth the nature of the business intended to be transacted.

Section 4. Written Consents. Unless otherwise provided by the Articles of Incorporation, any action required or permitted to be taken at any meeting of the Board of Directors or any committee thereof may be taken without a meeting, if, before or after the action, all members of the Board or committee consent thereto in writing. The written consents shall be

filed with the minutes of proceedings of the Board or committee. Such consents shall have the same effect as a vote of the Board or committee for all purposes.

Section 5. Quorum. A quorum of the Board of Directors shall consist of a majority of the elected Directors. An affirmative vote of a majority of Directors present at a meeting shall constitute the action of the Board of Directors unless the vote of a larger number is required by statute or elsewhere in these Bylaws.

Section 6. Conflict of Interest. Whenever the Board of Directors is considering a matter in which a Director has a special interest or responsibility, whether by virtue of holding office in the organization or otherwise, the Director shall disclose the facts to the Board. At the discretion of the Director concerned, or upon a majority vote of the other Directors present, the Director concerned shall temporarily withdraw from the meeting (remaining on call in the immediate vicinity), until the consideration of the matter has ended. Such temporary withdrawal shall have no effect on the presence of the quorum.

Section 7. Participation by Communication Equipment. At any meeting of Directors or committee thereof, a Director may participate in any such meeting by a conference telephone or similar communications equipment by which all persons participating in such a meeting may be in communication with each other, if all Directors are advised of such use of communications equipment and the names of Directors present at the meeting are divulged to all meeting participants. Participation pursuant to this provision shall constitute presence in person at the meeting for purposes of determining quorums and voting.

ARTICLE VIII. COMMITTEES

Section 1. Executive Committee. The Board of Directors, by resolution adopted by a majority of the entire Board, may designate an Executive Committee. The Executive Committee shall include the officers of the board, the immediate past Chair and may also include additional directors. The Executive Committee shall have the full power and authority of the Board of Directors to act between meetings of the Board of Directors by majority vote of all its members; provided, however, that only the Board shall have power or authority to:

- a. amend the Articles of Incorporation,
- b. adopt an agreement of merger or consolidation,
- c. recommend to the members the sale, lease or exchange of all or substantially all of the corporation's property or assets,
- d. recommend to the members a dissolution of the corporation or a revocation of a dissolution,
- e. amend bylaws or any resolution of the board which by its term shall not be so amendable or repealable,
- f. fill vacancies in the board, or
- g. terminate membership.

Section 2. Governance Committee. The Governance Committee shall be appointed by the Chair of the Board and shall be comprised of not less than three (3) nor more than five (5) members, a majority of which shall be Directors whose terms of office do not expire at the next

annual meeting. The Governance Committee shall be appointed at the beginning of each year to ensure oversight of which a chair will be appointed to lead the committee by the Board Chair. This committee shall be responsible for: (1) the nomination of board members, (2) annual review of by-law, (3) review of major policies of the organization, and (4) evaluating the operating documents and making recommendations regarding such matters to the Board of Directors. The Governance Committee shall facilitate the nomination and election process as outlined in Article VI, Section 5 of this document. In facilitating the nomination and election process, the Governance Committee shall consider the needs of Philanthropy West Virginia for particular areas of interest or expertise, commitment to the mission and purposes of the Philanthropy West Virginia and diversity and representation of the state and our membership.

Section 3. Other Committees. The Board of Directors may designate such other committees as it shall deem appropriate. Such committees shall have such authority as shall be delegated to them by the Board of Directors. The Chair of the Board shall be an *ex-officio* member of all such committees.

ARTICLE IX. OFFICERS

Section 1. Officers. The officers of the corporation shall be a Chair, a Vice Chair, a President, a Treasurer, a Secretary, and such other officers as may be designated by the Board of Directors. Officers whose authority and duties are not prescribed in these bylaws shall have the authority and perform the duties prescribed from time to time by the Board of Directors. Any two or more offices may be held by the same person, except the offices of Chair and Secretary or President and Secretary. All officers shall be either Directors or employees of the corporation.

Section 2. Election and Term of Office. The officers of the corporation, excluding the office of President, shall be elected annually by the Board of Directors at the annual meeting of the Board of Directors. If the election of officers shall not be held at the designated annual meeting, such election shall be held as soon thereafter as may be convenient. New offices may be created and filled at any meeting of the Board of Directors. Each officer shall hold office until the officer's successor shall have been duly elected and shall have qualified or until the officer's death or until the officer shall resign or shall have been removed in the manner hereinafter provided. Election of an officer shall not of itself create contract rights. An officer may serve a maximum of three consecutive terms in a particular office.

Section 3. Resignation. Any officer may resign at any time by written notice to the Chair, or in the case of the Chair tendering his or her resignation, by written notice to the Vice Chair.

Section 4. Removal. Any officer elected or appointed by the Board of Directors may be removed by the Board of Directors at any meeting of the Board of Directors whenever in its judgment the best interests of the corporation would be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed.

Section 5. Vacancies. A vacancy in any office because of death, resignation, removal, disqualification, or otherwise, may be filled by the Board of Directors at any meeting thereof for the unexpired portion of the term.

Section 6. Chair. The Chair will be the chief elected officer of the Association and will perform the usual duties of a chief elected officer and other duties as may be delegated by the Board of Directors. The Chair shall preside at all meetings of the Board of Directors and may sign and issue all annual or other major reports of the corporation. The Chair may speak for and on behalf of the Association. The Chair will appoint all committee chairs and, with the concurrence of the Board of Directors, will be an *ex-officio* member with the right to vote on all committees except the Nominating Committee.

Section 7. Vice Chair. The principal duty of the Vice Chair is, in the absence of the Chair or in the event of the inability or legally substantiated unwillingness of the Chair to act, to perform the duties of the Chair. When so acting, the Vice Chair will have all the powers of and be subject to all restrictions upon the office of the Chair. The Vice Chair will perform such other duties as may be assigned by the Chair or the Board of Directors.

Section 8. President. The administration and management of the Association will be in a salaried President who shall be a non-voting officer of the Board. The President will be an at-will employee and officer of the Board of Directors, who serves at the discretion of the Board of Directors. The President will be the chief executive and operating officer of the Association, with responsibility for the management and direction of all operations, programs, activities, and affairs of the Association functioning within the framework of policy aims and programs as generally determined by the Board of Directors. The President will make decisions regarding employment and termination of employment of other Association staff and supporting personnel. The President shall see that the resolutions and directives of the Board of Directors are carried into effect except in those instances in which that responsibility is assigned to some other person by the Board of Directors. Except in those instances in which the authority to execute is expressly delegated to another officer or agent of the corporation or a different mode of execution is expressly prescribed by the Board of Directors, the President may execute for the corporation any contracts, deeds, mortgages, bonds, or other instruments which the Board of Directors has authorized to be executed, and the President may accomplish such execution either under or without the seal of the corporation and either individually or with the Secretary, any assistant secretary, or any other officer thereunto authorized by the Board of Directors, according to the requirements of the form of the instrument. The President may vote all securities which the corporation is entitled to vote (in accordance with the directions, if any, of the Board of Directors) except as and to the extent such authority shall be vested in a different officer or agent of the corporation by the Board of Directors. The President will have such other duties as may be prescribed by the Board of Directors.

Section 9. Secretary. The Secretary shall attend all meetings of the members and of the Board of Directors and report, or cause to be reported, all votes and the minutes of all proceedings in a book to be kept for that purpose and shall perform like duties for the standing committees when required. The Secretary shall give, or cause to be given, notice of all meetings

of the members and Board of Directors, and shall perform such other duties as may be prescribed by the Board of Directors or President, under whose supervision the Secretary shall act.

Section 10. Treasurer. The Treasurer shall have the care and custody of the funds of the corporation, and other valuable effects, including securities, and shall keep or cause to be kept, full and accurate accounts of receipts and disbursements in books belonging to the corporation, and shall deposit all monies and other valuable effects in the name and to the credit of the corporation in such depositories as may be designated by the Board of Directors. The Treasurer shall disburse the funds of the corporation as may be ordered by the Board, taking proper vouchers for such disbursements, and shall render to the President and Directors at the annual meeting of the Board, or whenever it may request an account of all the transactions of the Treasurer and of the financial condition of the corporation.

ARTICLE X. CONTRIBUTIONS

The contributions as a condition of membership shall be due and payable within forty-five (45) days after the date of mailing of a statement thereof to the members.

ARTICLE XI. FISCAL YEAR

The corporation adopts the calendar year as its fiscal year.

ARTICLE XII. SEAL

The seal of the corporation shall be such form and style as may from time to time be adopted by the Board of Directors.

ARTICLE XIII. AMENDMENTS

These Bylaws may be amended or repealed by a vote of at least two-thirds of all of the Directors or by a vote of at least two-thirds of all of the members at any meeting, the notice for which includes notice of the consideration of such action; provided, however, that the provisions of the Bylaws dealing with the conditions of membership and the voting rights of members may be amended only by such vote of all the members.

ARTICLE XIV. INDEMNIFICATION

Section 1. The corporation shall indemnify any person who was or is a party to or is threatened to be made party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative, or investigative (other than an action by or in the right of the corporation) by reason of the fact that he/she is or was a trustee, officer, employee, or agent of the corporation, or is or was serving at the request of the corporation as a director, officer, employee, or agent of another organization, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement, actually and reasonably incurred by him/her in connection with such action, suit or proceeding if he/she acted in good faith and in a manner he/she reasonably believed to be in or not opposed to the best interests of the corporation or its

members, and with respect to any criminal action or proceeding, had no reasonable cause to believe his/her conduct was unlawful. The termination of any action, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of *nolo contende* or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he/she reasonably believed to be in or not opposed to the best interests of the corporation or its members, and with respect to any criminal action or proceeding, had no reasonable cause to believe that his/her conduct was unlawful.

Section 2. The corporation shall indemnify any person who was or is a party to or is threatened to be made a party to any threatened, pending or completed action or suit by or in the right of the corporation to procure a judgment in its favor by reason of the fact that he/she is or was a trustee, officer, employee or agent of the corporation, or is or was serving at the request of the corporation as a director, officer, employee or agent of another organization, against expenses (including attorneys' fees) actually and reasonably incurred by him/her in a connection with the defense or settlement of such action or suit if he/she acted in good faith and in a manner he/she reasonably believed to be in or not opposed the best interests of the corporation or its members and except that not indemnification shall be made in respect of any claims, issue or matter as to which such person shall have been adjudged to be liable for negligence or misconduct in the performance of his/her duty to the corporation unless and only to the extent that the court in which such action or suit was brought shall determine upon application, that despite the adjudication of liability but in view of all circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses which such court shall deem proper.

Section 3. (1) To the extent that a Director, officer, employee or agent of the corporation has been successful on the merits or otherwise in defense of any action, suit, or proceeding referred to in Section 1 or 2 of this Article, or in defense of any claim, issue or matter therein, he/she shall be indemnified against expenses (including attorney' fees) actually and reasonably incurred by him/her in connection therewith.

(2) Any indemnification under Sections 1 or 2 of this Article (unless ordered by a court) shall be made by this corporation only as authorized in the specific case upon a determination that indemnification of the Trustee, officer, employee or agent is proper in the circumstances because he/she has met the applicable standard of conduct set forth in said Section 1 and Section 2. Such determination shall be made in either of the following ways:

- (a) By the Board of Directors by a majority vote or a quorum consisting of Directors who were not parties to such action, suit or proceeding.
- (b) If such quorum is not obtainable, or, even if obtainable, a quorum of disinterested Directors so directs, by independent legal counsel in a written opinion.
- (c) By the members.

Section 4. Expenses incurred in defending a civil or criminal action, suit or proceeding described in Section 1 or 2 of this Article XIV may be paid by the corporation in advance of the final disposition of such action, suit or proceeding as authorized in the manner provided in Subsection (2) of Section 3 of this Article upon receipt of an undertaking by or on behalf of the Director, officer, employee, or agent to repay such amount unless it shall ultimately be determined that he/she is entitled to be indemnified by the corporation.

Section 5. Nothing contained in this Article shall affect any rights to indemnification to which persons other than Directors and officers may be entitled by contract or otherwise by law. The indemnification provided in this Article continues as to a person who has ceased to be a Director, officer, employee or agent and shall inure to the benefit of the heirs, executors and administrators of such person.

Section 6. The corporation may purchase and maintain insurance on behalf of any person who is or was a Director, officer, employee or agent of the corporation, or is or was serving at the request of the corporation as a director, officer, employee or agent of another organization, against any liability asserted against him/her and incurred by him/her in any such capacity or arising out of his/her status as such, whether or not the corporation would have power to indemnify him/her against such liability under this Article.

Section 7. For the purposes of this Article, references to the corporation shall include all constituent corporations absorbed in a consolidation or merger and the resulting or surviving corporation, so that a person who is or was a Trustee, director, officer, employee or agent of such constituent corporation or is or was serving at the request of such constituent corporation as a Director, officer, employee or agent of another of this Article with respect to the resulting or surviving corporation as he/she would if he/she had served the resulting or surviving corporation in the same capacity.

ARTICLE XV: DISSOLUTION

In the event of dissolution of the organization, after payment of all necessary expenses thereof, all of the remaining assets and property of the organization shall be distributed to the State of West Virginia, or to such charitable or educational organizations then qualifying for tax-exempt status under § 501(c)(3) of the Internal Revenue Code of 1986, as amended, as the Board of Directors may determine.

Exhibit D - Programs Update

Conference Update

- Need Breakfast keynote speaker: Jonathan Board, WV First Executive Director, was asked. No response.
- Requested budget increase for more room rental space to accommodate sponsors- Approved. See Exhibit D, conference budget.
- We have decreased the budget from last year in areas of: speakers fees/accommodations, food,& hospitality. See Exhibit D, conference budget
- Need participation in Spirit of Philanthropy Awards nomination. Asking board members to please nominate.
- Board members have agreed to assist with conference planning. Thank you!
- Spirit of Philanthropy dinner does not have a wine and beer open bar this year. Jennie and I were in conversation about this before departure.
 - Will this decrease members' satisfaction since we had one last year? Options:
 - Wine and beer open bar cost is \$17/person @ 60 people + bartender fee (\$120) = \$1,140.00
 - Cash bar = \$120 (bartender fee)
 - Cash bar with one drink ticket is \$9/person @ 60 people + bartender fee (\$120) = \$660.00

Ripple Effect Mapping Training (REM)

- Event held May 16th & 17th Bridgeport Conference Center
- Budget details, see Exhibit D.
- Attended: 18 people
- Net Income: \$ 1,064.39
- Sponsors: Sisters Health Foundation , EQT, 1st Energy, Sisters of St. Joseph
- Feedback Collected: Results Below

SESSIONS

Session	Usefulness (4=very useful to 1=not useful)	Clarity (4=very clear to 1=not clear)
Session 1: Intro to REM	3.94	3.94
Session 2: Intro to Facilitation	3.94	3.94
Session 3: Intro to XMind	3.76	3.65
Session 4: Logistics of REM	3.53	3.76
Session 5: After the REM Session	3.82	3.59
Session 6: REM in WV	3.82	3.88
OVERALL FOR ALL SESSIONS	3.80	3.79



Programs- One Year Evaluation

- May 2022- May 2023= 18 programs (no programs during Oct & Nov 2022 for Jennie's onboarding). Before my hire.
- May 2023-May 2024= 47 programs; 161% increase
 - increased partner programs; added sector programs; added bimonthly CEO/Executive Director networking sessions.
- Evaluation of Programs
 - CEO/Executive Director networking sessions- most successful program.
 - Scholarship Networking Sessions- move to speaker focused.
 - In Person Events
 - Low or no attendance
 - Triaging events is not a sustainable practice
 - Canceled 3 (Nicholas County RoundTable, EAG, & EAG/AFN Summit)
 - REM was successful, but required exhaustive methods for the number of attendees
 - Adding funder topic webinars
- Re-evaluate Attendance strategies
 - Added monthly program only member newsletter; produces signups.
 - Added cancellation policy to events.
- Resonating Quote from member when discussing a webinar they would like to host as education, " I don't need any education but..."
- Members love the conference!

Working Program Calendar

May

- (5/8) Lunch with Corporate Funders at Ascend
- (5/9) Grantmaking for Disability: LGBTQIA+ Funding [[Disability & Philanthropy Forum](#)] ([DEI](#))
- (5/14) Social Media Security Concerns with WV Social Media ([Communications](#))
- (5/14) 21st Century Governance Part 3: Family Philanthropies as Stewards of a Public Trust [[National Center for Family Philanthropy](#)] ([Governance](#))
- (5/16 & 5/17) Ripple Effect Mapping ([Grantmaking](#); [Evaluation](#))
- (5/20) Scholarship ([Networking](#))

June

- (6/11) Clarifying Your Purpose and Legacy Part One: Family Giving Lifecycle Succession and Legacy Curriculum Workshop [[National Center for Family Philanthropy](#)] ([Governance](#))
- (6/11) CEO/Executive Director Networking ([Networking](#))
- (6/18) In collaboration with the WVNPA, Meet the Corporate Grantmakers: Energy Edition
- (6/18) Disaster in Philanthropy Basics [[PSO Collaborative](#)] ([Grantmaking](#))
- (6/20) Responding to the Moment: Participatory Approaches in Philanthropy. In partnership with Philanthropy New York ([Grantmaking](#))

July

- (7/9) Clarifying your Purpose and Legacy, Part Two: Generational Transitions [[National Center for Family Philanthropy](#)] ([Governance](#))
- (7/11) Disability, Pride, Joy, and Visions for the Future [[Disability & Philanthropy Forum](#)] ([DEI](#))
- (7/25) Mobilizing Investments for an Age-Integrated Society [[Grantmakers in Aging](#)] ([Grantmaking](#))
- (7/29) EAG Meeting: Planning Session ([EAG](#))

August

- (8/13) Canva for Graphics & Video with WV Social Media ([Communications](#))
- (8/13) Meeting the Moment Part One: Philanthropic Vehicles to Fund Democracy [[National Center for Family Philanthropy](#)] ([Grantmaking](#))
- (TBD) CEO/Executive Director Networking #4 ([Networking](#))
- (TBD) Scholarship “Adopting WV’s changes in GPA requirements for greater impact” [Joy Carr, NACADA & Dir of Advising all WVU campuses] ([Scholarship](#))

September

- (9/10) Refining Your Marketing Budget with WV Social Media ([Communications & Finance](#))
- (9/10) Meeting the Moment Part Two: Effective Communication and Building Consensus Through Change [[National Center for Family Philanthropy](#)] ([Communications](#))
- (9/19) Disability and the Care Economy [[Disability & Philanthropy Forum](#)]
- (9/26) Impact Investing: Maximizing a Grantmaker’s Mission Impact [PSO Collaborative] ([Finance](#))
- (TBA) Policy Developments Affecting Public Charities and Private Foundations

October

- (10/8) Meeting the Moment Part Three: Trust Based and Participatory Practices [[National Center for Family Philanthropy](#)] ([Grantmaking](#))
- (10/10) Disability-Inclusive Hiring [[Disability & Philanthropy Forum](#)] ([DEI](#))
- (10/21-23) Conference

November

- (11/12) A Racial Reparations Framework for Family Philanthropy [[National Center for Family Philanthropy](#)] ([Grantmaking](#); [DEI](#))
- (11/14) Disability in Indigenous Communities [[Disability & Philanthropy Forum](#)] ([DEI](#))
- (TBD) EAG
- (TBD) In collaboration with WVNPA, Meet the Corporate Grantmakers: Finance Edition
- (TBD) Site Visit Essentials [PSO Collaborative]

December

- (12/10) Values in Action: Thinking Strategically about your Family Philanthropy’s Lifespan [[National Center for Family Philanthropy](#)] ([Governance](#))
- (TBD) CEO/Executive Director Networking #6
- (TBD) Scholarship Networking

Revision of Membership Definitions



MEMO

Date: May 29, 2024

To: Philanthropy WV Board Members

From: Program and Membership Committee

CC: Marian Clowes, Board Chair

Subject: Approval of PWV Membership Categories and Definitions for Website Update

The following changes are suggested for membership categories:

- 1) Grantmaking Public Charities:
 - Remove from *Government Grantmaking* as a subcategory.
 - List Grantmaking Public Charities as its own membership category.
 - Dues category cost will remain the same both Government Grantmaking & Grantmaking Public Charities
- 2) Donor Advised Funds
 - Remove the membership category as a solo one.
 - Move advised funds into the Individual Philanthropist category.
- 3) Corporate Giving Programs & Corporate Foundations
 - Change name to Corporate Funders
- 4) Philanthropic Consultant/Professional Advisors
 - Remove Philanthropic Consultant from category title.
 - Philanthropic consultant becomes an example of Philanthropic Advisor.

The following definitions are suggested to define membership categories

Community Foundation: Tax-exempt charitable organizations that provide grant support for the needs of a defined geographic area from funds that it maintains and administers on behalf of multiple donors. Community foundations provide an array of services to donors who wish to establish endowed and non-endowed funds without incurring the administrative and legal costs of starting independent foundations.

Corporate Funders: Companies with an active grantmaking program. They may have a company-sponsored private foundation, corporate operating foundation, a corporate direct giving program, a separate legal entity for their giving, an endowment, an employee-driven giving program or a combination of these.

Family Foundation: Foundation whose funds are derived from members of a single family. Typically, At least one family member must continue to serve as an officer or board member of the foundation, and as the donor, they or their relatives play a significant role in governing and/or managing the foundation throughout its life.

Giving Circle: A collaborative philanthropy in which individual donors pool their money and other resources, and decide together how and where to give them away.

Government Grantmaker: Government agency that provides grants to 501(c)(3) organizations.

Grantmaking Public Charity: Non profit organizations that give grants to other public charities. As defined by the IRS, grantmaking public charities seek support from the general public and must pass the public support test. Charitable organizations fall under Section 501(c)(3) of the U.S. Tax Code, and the IRS divides charitable organizations into two groups: private foundations and public charities.

Individual Philanthropist: individual who supports the philanthropic sector through charitable giving, active involvement in philanthropy, and/or affiliated with grantmaking organizations. Individual philanthropists cannot charge for their services and support to the philanthropic sector. Administrator of donor advised fund is eligible for this category.

Private Foundation: A nongovernmental, nonprofit organization with funds (usually from a single source, such as an individual, family, or corporation) and program managed by its own trustees or directors, established to maintain or aid charitable organizations through grantmaking.

Professional Advisor:

For profit business (team or individual) that provides services or products to philanthropic organizations. *Advisor examples can include but are not limited to: attorneys, accountants, financial advisors, investment managers, insurance agents, philanthropic consultants.*

United Ways: local public charities that raise funds through individual contributions and allocate them to benefit charitable programs and organizations. They often use workplace fundraising and community giving programs to support their mission through a variety of nonprofits.

Exhibit D - Programs Update 2024 Annual Conference Budget

2024 Annual Conference Budget				
Line Item	FY24 Proposed	FY24 Actual	FY23 Actual	Notes
Revenues				
Registrations	\$23,250		\$23,250.00	Based on 56 registrations (85 attendees); same registration fees as last year
Sponsorships	\$24,240		\$15,000.00	
Total Revenues	\$47,490		\$38,250.00	
Expenses				
Stonewall Expenses per 85 People				
Venue Space	\$2,000		\$4,000.00	
Venue Service Fees	\$420		\$1,000.00	
Audio Visual	\$3,370		\$3,285.00	
Audio Visual Service Fees	\$884		\$854.00	
Audio Visual Damage Waiver	\$126			
Spirit of Philanthropy Venue Costs - Lightburn	\$1,210		\$2,131.00	
Venue Food Costs	\$10,805		\$9,941.00	
Venue Food Service Fees	\$2,269		\$2,585.00	
COST OF ADDITIONAL ROOM	\$1,850			
Total Venue Expenses	\$22,934		\$23,796.00	
Zoho Registration / Mobile App	\$600		\$0.00	
Spirit Philanthropy Awards Trophies	\$300		\$237.00	
Staff travel reimbursement	\$500		\$560.00	does not include staff time
Speaker Travel/Honoraria	\$3,800		\$6,311.47	
Gifts	\$0		\$100.00	not this year FY24
Hospitality Boxes/ Swag	\$0		\$1,500.00	not this year FY24
Supplies	\$500		\$500.00	linens, cups, lanyards, tent cards, flowers, corkscrews
Marketing/Printing/Graphic Design	\$1,800		\$4,788.00	
Photographer	\$1,450			
Rooms for Staff	\$1,317		\$1,544.49	
Rooms for Speakers/Guests	\$2,500		\$1,888.00	
Event Insurance	\$900		\$810.26	
Vendor Tables	\$180			
volunteer line	\$500			
Total Expenses	\$34,751		\$42,035.22	
Total Conference Revenue	\$12,739		-\$3,785.22	
Sponsorships and Vendors				
	Requested	Confirmed	Status	What are they covering?
AkoyaGo (vendor)	\$2,800	\$2,800	Confirmed	
Bernard McDonough Foundation	\$1,000	\$1,000	Confirmed	
CEG	\$1,400	\$1,400	Confirmed	Coffee Breaks
FEG	\$2,500	\$2,500	Confirmed	
FirstEnergy	\$2,500	\$2,500	Confirmed	Verbal Confirmation from Tammy that we will receive it
Highmark	\$2,500	\$0	Proposal Submitted	will have confirmation by 6/1
Hope Gas	\$2,500	\$2,500	Confirmed	
McKinley Carter Wealth	\$2,500	\$2,500	Confirmed	will have a workshop
Pallotine Foundation	\$2,500	\$2,500	Confirmed	The Pallotine Foundations of Huntington and Buckhannon
Southwestern Energy	\$2,500	\$0	Proposal Submitted	Nina is in touch with Stephanie; hasn't been approved yet
Susan Stevenson Landis (spirit of philanthropy awards)	\$300	\$300	Confirmed	Spirit of Philanthropy Award Trophies
Truist	\$2,500	\$2,500	Confirmed	may want a workshop/materials
United Bank	\$2,500	\$0	Rejected	
WesBanco	\$2,500	\$0	Proposal Submitted	Nina is contact with Haley; hasn't been approved yet
Zoom Grants (vendor)	\$3,740	\$3,740	Confirmed	
TOTAL	\$34,240	\$24,240		

Exhibit D - Programs Update
 2024 Ripple Effects Mapping (REM) Training Budget

EXPENSES				
Dates	S	Cost	Qty	Total
(5/16)	Bridgeport Conference Cntr Full day	\$375.00	1	\$375.00
(5/17)	Bridgeport Conference Cntr - Half day	\$275.00	1	\$275.00
(5/16- 5/17)	Conference Cntr AV - Full Day	\$100.00	2	\$200.00
(5/16)	All Day beverage station per 10 people	\$10.00	20	\$200.00
(5/16)	afternoon break per 10 people	\$6.00	20	\$120.00
(5/16)	lunch buffet per person	\$19.00	30	\$570.00
(5/17)	morning break per person	\$11.00	20	\$220.00
	Total Base Price			\$1,960.00
(5/16-5/17)	Bridgeport service charge (21%)	21.00%		\$411.60
	Total Bridgeport Conference Center			\$2,371.60
(5/15)	Wyndam Hotel		2	\$172.89
	Gas Reimbursement			\$47.70
	Credit Card Fees			\$250.00
	Other Fees - Total			\$470.59
	Training Costs (see separate budget for breakdown, click here)			\$10,030.00
			Expense Total	\$12,872.19
	INCOME			
		Amount		Total
	Sisters Health - Sponsorship	\$5,000.00		\$5,000.00
	EQT - Sponsorship	\$2,500.00		\$2,500.00
	First Energy	\$1,250.00		\$1,250.00
	Sisters St. Joseph	\$1,500.00		\$1,500.00
		\$10,250.00		\$3,686.58
			Income Total	\$13,936.58
			Net	\$1,064.39

2024 Membership Renewals

Exhibit E - Membership Update
2024 Membership Prospects

Organization Name	Status	Last Contacted	Pursuing?	Notes	Primary/CEO Name	Primary/CEO Email
Encova Foundation of WV	Declined 2023				Sara Slamick	sara.slamick@encova.com
West Virginia American Water	Declined 2023			interested in meeting with staff and possibly rejoining; note different contact than Megan	Bradley Harris	Bradley.Harris@amwater.com
Ann C. and Robert O. Orders Jr. Family Foundation	Lapsed		2024			
Barbour County Community Foundation	Lapsed		2024			
Brown Edwards (advisors)	Lapsed		2024	Valerie Ellis replied to Paul's phone call via email on 03/19/2022. She shared, "Unfortunately, we are not going to be able to participate in the conference. I also wanted to let you know that we are not going to be renewing our membership. Philanthropy provides excellent resources and opportunities for your members, and I enjoyed participating, but at this time my efforts are focused in a different direction and I am making some tough decisions about where my limited time can be spent."		
S. Kent Rockwell Foundation	Lapsed		2024	Paul was lead on renewal with Steven Vines in 2022		
The Peterman Foundation	Lapsed 2022			Paul spoke with Melissa Watkins, JD at Steptoe & Johnson (who was the Peterman Foundation's contact) on 03/14/2022. She shared that she is not as involved with the Peterman Foundation now as in past years. Their board Chair is Tom Vorbach at Steptoe & Johnson. Mr. Vorbach has preferred to keep the Peterman Foundation more private and with Melissa not as involved that they would not be renewing membership. Melissa assured Paul it was not about Philanthropy WV rather that the Peterman's were private individuals when they were living and that Mr. Vorbach is not as involved in Philanthropy WV and preferred to not renew as he is a private person as well. For now, please remove from all contact lists at Philanthropy WV.		
West Virginia Manufacturers Association (WVMA Education)	Lapsed 2022			Paul left a voicemail for Rebecca on 03/11/2022 for initial contact with plans to have follow up by Sharell. Paul heard from Rebecca and she suggested that Paul contact Monica who manages the WVMA Fund. Paul spoke with Monica on 04/12/2022 about renewing. She asked that Paul send the details to her for the renewal paperwork. Paul emailed on 04/12/2022 and noted conference matters. As of 05/10/2022, Philanthropy WV has not heard back from Monica or the WVMA Fund.		
BHE GT&S - formerly Dominion Transmission	Lapsed 2023		2024		Gina Palmer	gina.palmer@bhegts.com
Dunn Foundation	Lapsed 2023		2024	5/15 - Chad talked with Wayne this month and he is open to rejoining in 2025 jennie has called and emailed them but no response; 4/16 reached out to Bob Boone to see if he could help; in his note to me he said Wayne isn't interested in joining but Bob will ask if he will meet with me	Wayne Dunn	wkdunn@aol.com or wayne.kaydunn@g
Hugh I. Shott, Jr. Foundation	Lapsed 2023		2024		John Shott, Board Chair	jshott@shottlaw.com
Josh Rogers, JD - Dinsmore	Lapsed 2023		2024			
Melvin B. Sprigg Trust	Lapsed 2023		2024			
Serra Foundation	Lapsed 2023		2024		Rhonda Quattrochi	rquattrochi@serravillage.com
Wheeling Heritage	Lapsed 2023	3/27/2024	2024	lapsed 2023	Scott Schenerlein	sschenerlein@wheelingheritage.org
Highmark Foundation	Lapsed 2024	3/14/2024		lapsed 2024	Cathy McAlister	cathy.mcalister@highmarkhealth.org
Hinton Area Foundation	Lapsed 2024	3/19/2024	2024	will be talking to him about joining when he joins the board; and I visit in May	Scott Jarret	scott.jarrett@hintonareafoundation.org
Huntington Bank	Lapsed 2024	3/20/2024	2024		Chad Prather	chad.prather@huntington.com
Truist	Lapsed 2024	3/14/2024	2024	jennie has spoken to john and they are looking into it		marlo.long@truist.com
United Way of Central West Virginia	Lapsed 2024	2/9/2024	2024	(3/27) left message-Nina; lapsed 2023	Margaret O'Neal	moneal@unitedwaycwv.org
United Way of the Eastern Panhandle	Lapsed 2024	3/26/2024	2024	(3/27) Nina left phone message	Penny Porter	pporter@uwayep.org
United Way of the Greenbrier Valley	Lapsed 2024	3/24/2024	2024	(3/27) No exec director at the moment.-Nina	Erica Vaughan	erica@unitedwaygbv.org
Antero Resources Foundation	Prospective		2024	A conversation with Stephanie laquinta including Christine Mitchell and/or Marian Clowes should be scheduled; April 26 Jennie reached out to Stephanie to schedule a call via email		
City National Bank/Holdings	Prospective		2024	Clara.mullins@bankatcity.com ~ 304.372.5017	Clara Mullins Skip Hageboeck, Pres/CEO Tim Quinlan, VP	
Covestro (formerly Bayer)	Prospective		2024	Introduced to Covestro by GWPA's Barbara Taylor as Rebecca and Ange expressed an interest in WV membership in 04/2016. Paul has followed up multiple times with no response. Re-assigned to future contact in mid-2018.	Rebecca Lucore <rebecca.lucore@covestro.com>, "ange.loiseau@covestro.com"	

2024 Membership Renewals

Organization Name	Status	Last Contacted	Pursuing?	Notes	Primary/CEO Name	Primary/CEO Email
Greylock Corporation	Prospective		2024	Suggested by Sue Sergi. Paul visited in 2019. We have kept her in the loop. Paul did reach back out in February 2021. She is reviewing information and will get back on a convenient time to connect. Paul followed up on 03/16/2021.		
Health Rite	Prospective		2024	03/10/23 - Suggested by Brock Malcolm at March 2023 board meeting	Laura Jones	
Hollowell- Dawkins Foundation	Prospective		2024	Previously attend Greenbrier Valley - Philanthropy WV programs before covid. Suggested by Anne Bowling Tuckwiller. Staff will work with Anne to discuss best ways to engage.		
Jeanne & Lawson Hamilton, Jr. Family Foundation	Prospective		2024	Suggested by Anne Bowling Tuckwiller. Staff will work with Anne to discuss best ways to engage.	Lewisburg, WV	
Joseph and Debra Eddy Foundation	Prospective		2024	2021 outreach with Joe Eddy is needed for our 2020 plans did not work out due to pandemic.	Wellsburg, WV 26070	
Nationwide Foundation	Prospective		2024	Thanks to an introduction from Philanthropy Ohio. Paul connected with Ms. Rost as she planned her foundation's work around SUD work in WV. They spoke a few times, but Nationwide was still working on plans for WV engagement that were delayed due to the pandemic. Paul followed up on March 3, 2021, but has not heard back from Ms. Rost.		
Patty & Bill Bright	Prospective		2024		Bright Foundation Summersville, WV	
Proctor & Gamble (P&G)	Prospective		2024	Adam Sanders had been in contact P&G officials and encouraged them to join. Adam has shared an application with them. A visit is needed.		
Pugliese Foundation	Prospective		2024	Private Foundation based in Steubenville have three former bankers as trustees.		
Seneca Trail Charitable Foundation, Inc.	Prospective		2024	Previously attend Greenbrier Valley - Philanthropy WV programs before covid. Suggested by Anne Bowling Tuckwiller. Staff will work with Anne to discuss best ways to engage.	Charles W. Lewis, III, President Janet B. Turner, Vice President Lewisburg, WV	
The Health Plan	Prospective		2024	Connected via Susie Nelson and have with her. She was sharing details with her CEO. Paul followed up in March 2021, but no response. Outreach would be helpful.	Jeffrey M. Knight	https://www.linkedin.com/in/jeff-knight-07
The One Foundation (Beckley, WV) Assets: \$15.3M; Grants: \$373,314	Prospective		2024		Barbara Wyckoff, Director is the primary contact. Additional Staff includ	
Touma Family Foundation	Prospective		2024	Outreach to Dr. Touma is needed in 2021.	Huntington, WV	
UniCare Health Plan	Prospective		2024	Has been doing grantmaking in the Huntington to Charleston region most recently a Stepping Stones – foster care transition housing project. Contact needed.		
United Way of Gilmer, Lewis and Upshur	Prospective	2/9/2024	2024		Becky Sias	UnitedwayofGLU@gmail.com
United Way of Monongalia and Preston Counties	Prospective	2/9/2024	2024		Janette Lewis	
United Way of Southern West Virginia	Prospective	2/9/2024	2024		Trena Dacal	tdacal@unitedwayswv.org
United Way of the River Cities	Prospective	3/28/2024	2024	Met in person; following up to see if they want to join	Jedd Flowers	jedd.flowers@unitedwayriverscities.org
WesBanco Trust & Investment Services	Prospective	3/26/2024	2024	requested membership and sponsorship support during lunch		
WesBanco's CRA Office	Prospective	3/26/2024	2024	Met with Ms. Lowther by phone on 03/16/2021. She is now heading up the CRA and corporate philanthropy divisions for WesBanco. After the meeting, she was excited about the services Philanthropy WV offered and was not aware of the diversity of resources that we provide. She asked for a membership form and additional Philanthropy WV materials. She plans on attending the Corporate Responsibility Programs of Excellence series. Follow up by 04/15/2021 would be beneficial if we don't hear from her.	LaReta Lowther	lowther@wesbanco.com
WV Arts Council	Prospective		2024	Eric Wagner see who he recommends		
WV First Foundation	Prospective		2024	Have asked them to become a member; Jonathan Board starts May 1 as ED	Jonathan Board	

Exhibit E - Membership Update
Member Visitation Plan

Monthly Visitation Report

January

Ellen Rossi from EQT, Virtual, January 4
Brad Rowe and Chelsea Kinzinger from Maier Foundation, Charleston, January 25
Bill Woodrum from Benedum, Charleston, January 26
Renee Margocee from Tamarack, Charleston, January 26
Stephen Kawash from McGee Foundation, Virtual, January 31
YCF, Mylan, WVU Foundation, Truist, Morgantown, January 31

February

Stephanie Vealey and Team, Community Foundation of Jackson County, Ripley, February 6
Michael Whalton and Affiliates, Eastern West Virginia Community Foundation, Martinsburg, February 8
Adam Sanders and Mary Ann Raun, Steeley Foundation, Martinsburg, February 8
Tessa White from West Virginia Bar Foundation, February 15, virtual
Jen Giovennti, Benedum, virtual, February 23
Stephanie Paluda from SWN Morgantown, February 26
Ross Foundation, Sisters Health, McDonough Foundation, Parkersburg Area Community Foundation, in-person at PACF, Parkersburg, February 29

March

Tammy Lynn, First Energy, Fairmont, Mar 4, 2024
Robin Schooley and Hiley Hilan, Wesbanco, March 26
United Way River Cities, Pallottine, TriState, and Teubert - Lunch in Huntington, March 28

April

Tucker County Foundation, in-person tour with David Moran and David Cooper (all day tour of programs), April 1
Ellen Rossi from EQT, Morgantown, April 2 and April 27 (Pittsburgh)
United Way Ohio Valley, Community Foundation of Ohio Valley, Sisters of St. Joseph, Lunch in Wheeling, April 15
Snowshoe Foundation, in-person, April 18
Benedum, April 25, Virtual, Rocky Goodwin

Possible Next Visits

Jason Harshbarger, BHE GT&S, Bridgeport Office

Marisa Skaff, Huntington Bank

Hinton Foundation

Greenbrier Valley Foundation

Nicolas County Foundation and Board, Breakfast/Lunch

Jan Wilkins, Executive Director, The Tom & Virginia Seely Foundation, Lunch, Berkley Springs

Staci Matheney, People's Bank and MCF Ohio, Marietta, OH

Philanthropy WV Membership Dues to Increase for 2023

For nearly thirty years, Philanthropy West Virginia has proudly served as the leading authority on philanthropy in the Mountain State. Today we partner with over 80 charitable organizations to advance local solutions and build thriving communities in West Virginia.

To ensure our continued excellence in the field, Philanthropy WV will increase membership dues for our members in 2023. This increase, first presented during our Annual Conference in May, will be our first increase in six years. [See the 2023 Member Dues Rates](#).

Why the Increase?

Currently, Philanthropy West Virginia lags far behind its peers in terms of income generated by membership investments. Most organizations garner between **35 – 60%** of their income through annual member investments; Philanthropy WV only generates **17%** of its operating budget from such income.

From a position of greater financial stability offered by this adjustment and future increases, Philanthropy West Virginia will be able to continue to grow and better serve our members as the leading voice and partner for giving in the Mountain State.

When will the increase take place?

Most Philanthropy WV members will see a 15% increase in 2023, followed by a regular 2 – 3% increase every other year to offset inflation and rising costs.

We are moving our renewal process online this year; we will send an **email renewal request the week of Dec. 5** to both the Primary Contact and Billing/Renewal contact for your organization. We ask you to please renew your membership as soon as possible.

Questions or Concerns?

If you would like to discuss the membership dues increase, please contact our Director of Operations, Chad Matlick, at chad@philanthropywv.org or call 304-517-1450.

Thank you for your support as we strengthen the future of Philanthropy in West Virginia.