

## 2021 Annual Conference Sponsorship Opportunities

Engage with over 100 leaders of West Virginia's major foundations, corporate giving programs, and/or individual philanthropists during the 2021 Philanthropy West Virginia Annual Conference on October 27 – 29, 2021 delivered as an online program.

## WHY PARTNER WITH PHILANTHROPY WV?

### Partnering with Philanthropy West Virginia will:

- Position your organization as a leading supporter of the state & regional philanthropic community
- Provide access to nearly 90 members that represent more than \$1.5 Billion in collective assets
- Build awareness and align your brand with leaders in the philanthropic community
- Provide your organization/business with channels to deliver your services and lend your expertise

#### Your sponsorship investment allows us to:

- Deliver new strategic and impactful programs that builds deeper and more meaningful expertise
- Facilitate partnerships and innovation that builds more vibrant and thriving communities
- Effectively advance philanthropy's engagement in statewide and regional efforts

#### Who Should Partner with Philanthropy WV?

- Organizations, businesses, and consultants who serve the philanthropy community, including:
  - Lawyers & Accountants
  - Technology & Software Providers
  - Financial Services & Investment Professionals
  - Financial Institutions
  - Consultants, Facilitators, & Advisors
- Deepen their connection to Philanthropy members and the philanthropic sector

## 2021 Annual Conference Sponsorship Opportunities include:

| Sponsorship:                      | Amount:                       | Details:  |
|-----------------------------------|-------------------------------|---|
| "Appalachian<br>Spring" Signature | \$15,000 (member)<br>\$17,500 | This opportunity provides you with prominent visibility throughout the conference including:  |
| Sponsor                           | (non-member)                  | <ul> <li>Signature advertisement on website and event materials</li> <li>Welcome remarks at opening session and speaker introductions</li> </ul>      |
|                                   |                               | <ul> <li>Opportunity to hold a follow-up webinar with Philanthropy WV</li> <li>Members and send out a message prepared by your firm before</li> </ul> |
|                                   |                               | the conference recognizing your investment and services  • Prominent signage and marketing throughout the conference                                  |
|                                   |                               | Four complimentary conference registrations   |

| "Mountain State"<br>Keynote Sponsor | \$5,000 (members)<br>\$7,500(non-members) | Reach the entire conference attendees with a keynote session featuring special entertainment and national speakers. Your investment provides:  Delivery of brief welcome at the sponsored keynote session and speaker introduction Signature marketing of your company during the keynote speech and all conference marketing Opportunity to host a follow-up webinar with our Members |
|-------------------------------------|---|--|
|                                     |   | Three complimentary conference registrations   |
| "Vandalia                           | <b>\$2,500</b> (member)                   | Be a part of the delivery of expert knowledge and  |
| Experience"                         | <b>\$4,000</b> (non-member)               | professional training by using one of the several options to   |
| Workshop Session                    |   | sponsor a breakout session that convenes board   |
| Sponsor                             |   | members/trustees, staff, CEOs, and advisors focused on   |
|                                     |   | specific issues and topics that strengthen foundations from  |
|                                     |   | investment and legal issues to grantmaking strategies and  |
|                                     |   | tackling key issues. This investment includes:   |
|                                     |   | <ul> <li>Delivery of brief welcome remarks &amp; speaker intro at the session</li> </ul>   |
|                                     |   | <ul> <li>Signature promotion recognition for the workshop session</li> </ul>   |
|                                     |   | Two complimentary conference registrations   |
|                                     |   | <ul> <li>Recognition in conference publications and online marketing</li> </ul>  |

## **2021 Annual Conference Exhibitor Opportunities:**

| Exhibitor-ship:                         | Amount:   | Details:   |
|---|---|--|
| Demonstration<br>Lab & Table<br>Sponsor | \$2,500 (member)<br>\$4,000 (non-member)            | Provides you with prominent visibility throughout the conference with a designated virtual demonstration lab.  Your sponsorship at this level includes:  Delivering a virtual training at the conference  Incorporating a promotional item in the registration packet  A promo ad on the conference website  Two complimentary registrations |
| General Exhibitor                       | \$1,250 - 1,500<br>(member)<br>\$3,000 (non-member) | Reach the 100 (in-person) and numerous online conference attendees with established online office hours. Showcase your company's expertise and services to numerous foundation leaders. This includes:  Recognition in the program and conference marking Scheduled virtual office hours One complimentary registration                      |
| Hospitality Host                        | \$750-\$1,500<br>(member)<br>\$2,500 (non-member)   | Promote your company's unique services and expertise in welcoming attendees by hosting the virtual entertainment, and/or supporting local businesses and nonprofits to send out the attendee's mailed conference hospitality packet.   |

# How to Partner with Philanthropy WV:

For more information on how our sponsorship packages can help meet your organization's giving and marketing goals, please contact:

PHILANTHROPY

Strengthening Philanthropy in the Mountain State

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