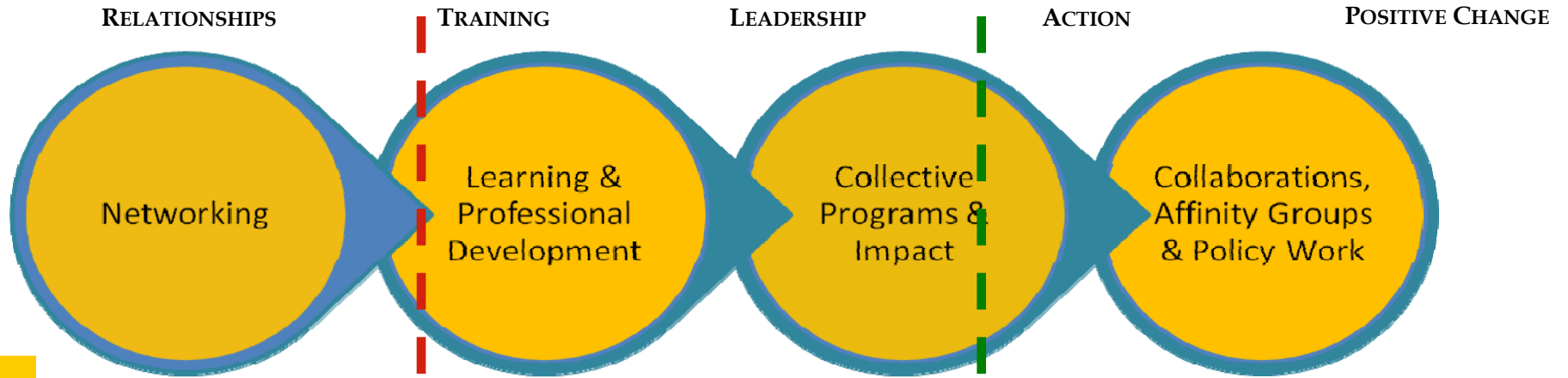
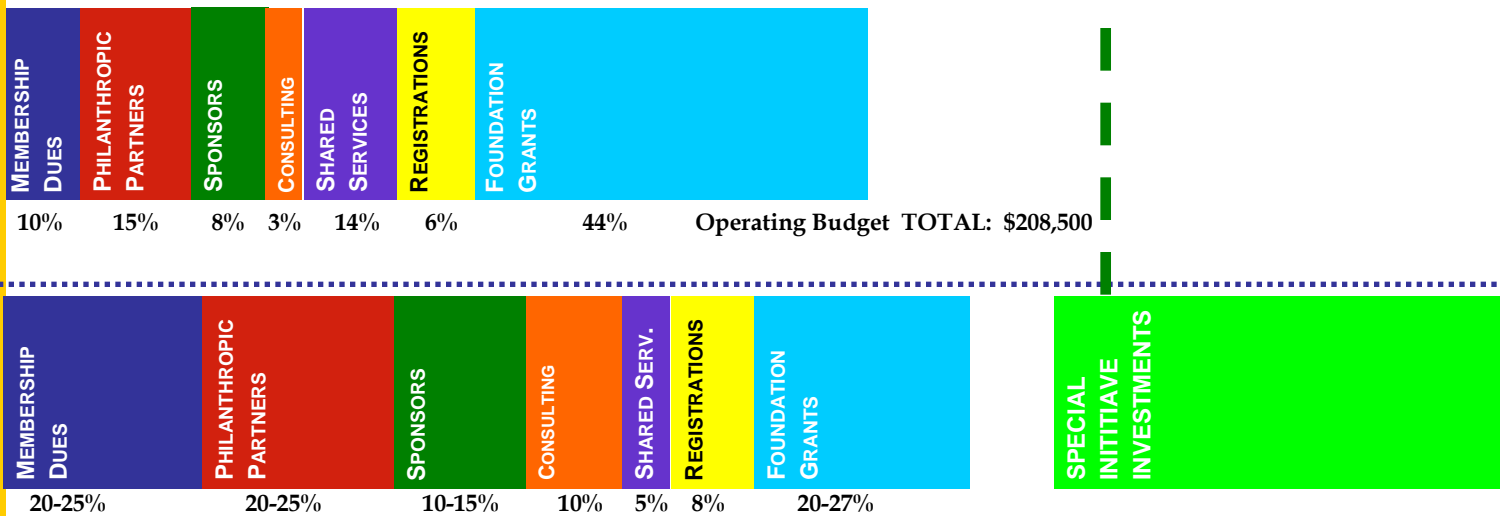


TWENTY YEARS & THRIVING PROGRAM & REVENUE GROWTH



HOW DO WE DO WHAT WE DO?
Philanthropy WV's Revenue Streams
GOAL 2013 FY



Future Operating Budget TOTAL: \$210,000 – \$250,000

Networking:

- Peer Networks: Private, Family, Community or Corporate Foundations/Giving Programs
- Emerging Practitioners
- Mentoring w/ Established Leaders
- CEOs and Program Staff
- Connecting w/ National & Regional Leaders

Learning & Prof. Dev:

- Annual Conference
- Spring Regional Meetings
- Private & Family Fdtn Programs
- Corporate Responsibility Council
- WV Community Foundations Inst.
- Quarterly Webinars

Collective Programs & Impact:

- Business for Social Responsibility Seminar
- Statewide Issues Advocacy
- Effective Grantmaking & Skills Building Seminars
- Ethics & Philanthropy Series
- National & Regional Investor Relations

Collaborations, AG, & Policy Work

- "Collaborating on Youth" Initiative
- Foundations on the Hill
- Taskforce Work on Transfer of Wealth, Legacy of Prosperity, etc.
- Creating Common Grantmaking Collaborations
- WV Legislative Briefings & Advocacy