	May 16	Jan - May 16	% of Budget	2016 Budget	2015 Actuals	2014 Actuals	Notes
Income							
Program Income							
150 · Interest Earnings	542.48	623.08	41.54%	1,500.00	1,231.70	1,667.93	
4000 · Annual Membership Dues	2,500.00	42,627.50	94.73%	45,000.00	38,550.00	22,200.00	$12,500 is outstanding and staff are following up.
4030 - Philanthropic Part Prog	0.00	7,925.00	19.81%	40,000.00	34,525.00	37,400.00	A $17,000 request to the Benedum Foundation will be approved this month. Paul is working on other requests to members this summer to meet/exceed the $40K goal.
4005 · Private Foundation Grants							
a) 2013 Conference Support	0.00	0.00	0.0%	15,000.00	0.00		Requests are underway and will be submitted by early July. One $2,500 commitment has been made.
b) Benedum Fdtn Grant/Give2WV	0.00	0.00	0.0%	125,000.00	125,000.00		Proposal will be submitted by June 15th and expect restuls in September.
c) Maier Fnd Ethics/Phil Series					20,000.00	15,000.00	No application this year as we are taking a year off.
d) General Support	0.00	3,500.00	14.0%	25,000.00	1,500.00	25,000.00	Other program requests are being made. At least $20K will be requested by July 1st.
Total 4005 · Private Foundation Grants	0.00	3,500.00	2.12%	165,000.00	146,500.00	40,000.00	
4010 · Corporate Gifts							
a) General Corporate Gifts	0.00	0.00	0.0%	2,500.00	2,500.00		Solicitations being made and working with 3 prospects
b) Program Sponsorships	2,500.00	2,500.00	50.0%	5,000.00	5,000.00	2,500.00	1st secured from Hirtle Callgahan and working on a sponsor for the website platform with ads.
c) Annual Conference Sponsor	0.00	0.00	0.0%	20,000.00	13,750.00	22,500.00	Currently, $2,000 committed and $15,000 in additional solicitations pending.
d) Miscellaneous	0.00	0.00	0.0%	2,500.00	0.00		
Total 4010 · Corporate Gifts	2,500.00	2,500.00	8.33%	30,000.00	21,250.00	25,000.00	
4020 · Conf/Workshop/Misc Fees							
a) Annual Conference Registra	0.00	50.00	0.31%	16,000.00	15,028.00	15,540.00	Expect the bulk of these coming in the last quarter of the year
b) Workshop Fees	0.00	0.00	0.0%	5,500.00	7,147.50	2,076.95	
c) General Registration Fees	1,085.00	3,750.00	107.14%	3,500.00	8,500.00	2,330.00	$700 unpaid and several invoices are goin gout.
d) Miscellaneous	0.00	160.00			235.00	540.00	
Total 4020 · Conf/Workshop/Misc Fees	1,085.00	3,960.00	15.84%	25,000.00	30,910.50	20,486.95	
4041 · Nonprofit Assoc. Income	7,500.00	7,500.00	50.0%	15,000.00	11,930.00	14,500.00	This is paid on a quarterly basis.
4045 · Consulting	0.00	0.00	0.0%	15,000.00	9,650.16	8,951.00	Invoices for projects are going out this month.
4050 · Program Partn/Shared Services						20,069.41	Nothing expected in this account for this year.
Total Program Income	14,127.48	68,635.58	20.4%	336,500.00	294,547.36	190,275.29	
4025 · Other Revenue					146.00	182.81	
Total Income	14,127.48	68,635.58	20.4%	336,500.00	294,693.36	190,458.10	
Gross Profit	14,127.48	68,635.58	20.4%	336,500.00	294,693.36	190,458.10	
Expense							
Communications							
5045 · Online Platform & Dvlpmt	52.94	232.22	6.63%	3,500.00	3,451.95	724.82	
5055 · Printing	0.00	0.00	0.0%	1,000.00	476.50	802.65	
5060 · Telephone & Internet	140.01	466.83	26.68%	1,750.00	1,386.98	1,529.70	
5065 · Postage	0.00	6.80	0.68%	1,000.00	603.94	732.46	
Total Communications	192.95	705.85	9.74%	7,250.00	5,919.37	3,789.63	
Constituent Services							
5080 · Annual Conference	0.00	0.00	0.0%	25,000.00	20,081.75	21,634.90	
5110 · Grantmaker Programs							
a) Corp Resp. Council	0.00	0.00	0.0%	5,000.00	0.00	1,210.93	
b) Community Fdtn Institute	4,528.44	5,067.45	67.57%	7,500.00	6,262.22	3,101.20	Pleae note CF Boot Camp and CF Institue are both billed to this account.
c) Prvt/Family Fnd. Programs	0.00	0.00	0.0%	5,000.00	13,537.86	4,776.40	
d) Reg. MTGs & 2015 Pol Inst	773.88	773.88	19.35%	4,000.00	5,524.75	1,488.02	Additional Regional Meeting expenses wil be added this next month for the rest of the sessions.
Total 5110 · Grantmaker Programs	5,302.32	5,841.33	27.17%	21,500.00	25,324.83	10,576.55	
5115 · Miscellaneous	85.12	1,172.66	117.27%	1,000.00	1,683.04	1,182.96	
5120 · Marketing	0.00	506.81	6.34%	8,000.00	1,193.63	5,310.29	

			Total Constituent Services	5,387.44	7,520.80	13.55%	55,500.00	48,283.25	38,704.70	
			Management							
			5011 · Bank Fees	45.00	225.25	45.05%	500.00	872.21	397.75	As of 04/2016, we have changed some processes so this should reduce our bank fees.
			5012 · Planning & Development	0.00	0.00	0.0%	1,750.00	614.39	0.00	
			5020 · Office Supplies	0.00	149.55	8.31%	1,800.00	1,391.48	1,077.92	
			5025 · Copying	0.00	59.39	9.9%	600.00	0.00	109.47	
			5031 · Information Technology	0.00	0.00	0.0%	3,500.00	451.99	2,638.96	Expenses will be received in June.
			5040 · Professional Services							
			a) Financial Services	0.00	4,426.98	46.6%	9,500.00	1,973.84	465.00	Paid monthly to eCratchit.
			b) Annual Audit	0.00	0.00	0.0%	5,500.00	4,950.00	4,500.00	Invoice will be received upon completion of the annual audit.
			c) Insurance	0.00	2,175.05	87.0%	2,500.00	2,132.05	2,026.78	Fully paid at the beginning of the year for D&O, General Liablity & Employee Theft. Please note this line item does not include employee health, dental or life insurance.
			Total 5040 · Professional Services	0.00	6,602.03	37.73%	17,500.00	9,055.89	6,991.78	
			5050 · Rent	0.00	2,670.00	44.5%	6,000.00	2,875.00	3,000.00	Our rent is now paid to WV Public Broadcasting at a rate of $480/month.
			5051 · Utilities	0.00	0.00	0.0%	500.00	0.00	0.00	
			Total Management	45.00	9,706.22	30.19%	32,150.00	15,260.96	14,215.88	
			Payroll Expenses					498.43		
			Reconciliation Discrepancies	0.00	-0.50					
			Programs							
			5002 · Contract Staffing							
			a) Wages	8,038.34	48,020.00	38.42%	125,000.00	102,098.46	102,829.42	
			b) Benefits/FICA	2,137.44	12,824.60	40.08%	32,000.00	20,471.04	27,034.06	
			c) Employee Leasing	175.00	1,050.00	31.82%	3,300.00	1,875.00	2,220.00	
			d) Contract Staffing - Other	5,000.00	25,000.00	41.67%	60,000.00	50,308.66	0.00	Consultants, contractors and fellows/interns.
			e) Retirement Plan	0.00	0.00	0.0%	5,200.00	0.00	0.00	Work will be underway to setup a year-end plan for this to benefit full-time employees.
			Total 5002 · Contract Staffing	15,350.78	86,894.60	38.53%	225,500.00	174,753.16	132,083.48	
			5005 · Conferences/Meetings	0.00	729.00	12.15%	6,000.00	6,377.71	3,601.72	Expenses for recent meetings to be added.
			5007 · Memberships/Registration	0.00	425.00	14.17%	3,000.00	2,917.00	2,130.00	
			5010 · In-State Travel	768.61	1,571.92	22.46%	7,000.00	7,096.76	8,698.87	Paul has travel for April through early June to submit after recently completing spring regional meetings.
			Total Programs	16,119.39	89,620.52	37.11%	241,500.00	191,144.63	146,514.07	
			Uncategorized Expense	0.00	216.00					
		Total Expense		21,744.78	107,768.89	32.04%	336,400.00	261,106.64	203,224.28	
Net Income				**-7,617.30**	**-39,133.31**		**100.00**	**33,586.72**	**-12,766.18**	

	May 16	Jan - May 16	% of Budget	2016 Budget	2015 Actuals	2014 Actuals	Notes
Income							
Program Income							
4035 · Pass thru Grant Revenue							
a) Give2WV Day Proceeds	0.00	0.00	0.0%	15,000.00	8,240.30	0.00	
b) Transfer of Wealth	0.00	3,000.00	12.0%	25,000.00	3,000.00	0.00	Payment for assessments of Morgan, Hampshire and Hardy counties.
c) USDA Grant for Keep5Local	0.00	0.00	0.0%	42,500.00	0.00	0.00	We received word on 05/31/2016 that we received the multi-year grant which is a joint application with the WVNPA.
d) Miscellaneous					1,307.94	0.00	
Total 4035 · Pass thru Grant Revenue	0.00	3,000.00	3.64%	82,500.00	12,548.24	0.00	
Total Program Income	0.00	3,000.00	3.64%	82,500.00	12,548.24	0.00	
Total Income	0.00	3,000.00	3.64%	82,500.00	12,548.24	0.00	
Gross Profit	0.00	3,000.00	3.64%	82,500.00	12,548.24	0.00	
Expense							
Constituent Services							
5105 · Special Initiatives/Bene							
a) Marketing	0.00	1,250.00	12.5%	10,000.00	25,590.11	0.00	Keep5Local marketing expenses
b) Consultants	0.00	0.00	0.0%	7,500.00	2,619.29	0.00	
c) Project Development	0.00	0.00	0.0%	20,000.00	0.00	0.00	
d) Give2WV Day	0.00	0.00	0.0%	7,500.00	72.95	0.00	
e) Supplies	0.00	0.00	0.0%	2,500.00	0.00	0.00	
f) Travel	0.00	0.00	0.0%	4,000.00	0.00	0.00	
Total 5105 · Special Initiatives/Bene	0.00	1,250.00	2.43%	51,500.00	28,282.35	0.00	
5135 · Research & Give2WV Day	0.00	2,100.00	8.4%	25,000.00	14,453.96	0.00	
Total Constituent Services	0.00	3,350.00	4.38%	76,500.00	42,736.31	0.00	
Total Expense	0.00	3,350.00	4.38%	76,500.00	42,736.31	0.00	
Net Income	**0.00**	**-350.00**	**-5.83%**	**6,000.00**	**-30,188.07**	**0.00**	

	May 16	Jan - May 16	% of Budget	2016 Budget	2015 Actuals	2014 Actuals	Notes
Income							
Program Income							
4040 · WVNPA Income							
a) Member Dues	1,837.50	13,760.00	27.52%	50,000.00	42,207.50	31,250.00	
b) Benedum Grant	0.00	100,000.00	100.0%	100,000.00	100,000.00	23,000.00	
c) Corporate Sponsors	2,500.00	5,000.00	50.0%	10,000.00	5,000.00	3,500.00	
d) Other Grants	2,500.00	2,500.00	25.0%	10,000.00	17,920.00	0.00	
e) Fee for Service	0.00	135.00	4.5%	3,000.00	6,480.00	5,515.00	
f) Annual Conference	34.27	70.66	0.49%	14,500.00	318.85		
g) Other (incl interest)	0.00	121.60	100.0%	0.00	1,600.00	241.80	
h) RCDI Grant	0.00	0.00	0.0%	41,000.00	0.00	6,400.00	
Total 4040 · WVNPA Income	6,871.77	121,587.26	53.21%	228,500.00	173,526.35	69,906.80	
Total Program Income	6,871.77	121,587.26	53.21%	228,500.00	173,526.35	69,906.80	
Total Income	6,871.77	121,587.26	53.21%	228,500.00	173,526.35	69,906.80	
Gross Profit	6,871.77	121,587.26	53.21%	228,500.00	173,526.35	69,906.80	
Expense							
Constituent Services							
5125 · WVNPA Expenses							
a) Fiscal Agent & Program Suppt	7,500.00	7,500.00	50.0%	15,000.00	11,900.00	12,000.00	
b) Annual Conference	0.00	0.00	0.0%	12,500.00	3,366.50	626.64	
c) Memberships & Staff Develop.	0.00	6,080.58	105.75%	5,750.00	4,942.88	2,575.38	
d) Office Expenses	22.50	1,647.87	41.2%	4,000.00	2,289.38	2,679.52	
e) Personnel	7,313.85	39,968.54	41.21%	97,000.00	88,089.41	78,079.03	
f) Marketing and Communication	0.00	1,304.61	18.64%	7,000.00	9,092.42	3,376.43	
g) Program Development							
1) Programming	930.00	930.00	7.44%	12,500.00	0.00	0.00	
2) Grant Station	750.00	2,250.00	75.0%	3,000.00	0.00	0.00	
3) Consultants	0.00	0.00	0.0%	10,000.00	0.00	0.00	
4) Grant Writing Services	0.00	0.00	0.0%	3,000.00	0.00	0.00	
5) Capacity Building/TA	0.00	0.00	0.0%	5,000.00	0.00	0.00	
g) Program Development - Other	309.94	509.94	100.0%	0.00	11,954.34	11,668.08	
Total g) Program Development	1,989.94	3,689.94	11.02%	33,500.00	11,954.34	11,668.08	
h) Travel & Lodging	0.00	2,208.63	28.87%	7,650.00	10,032.56	8,833.25	
i) ARC Flex-E-Grant Expenses	0.00	0.00	0.0%	41,000.00	1,469.47	6,400.00	
Total 5125 · WVNPA Expenses	16,826.29	62,400.17	27.93%	223,400.00	143,136.96	126,238.33	
Total Constituent Services	16,826.29	62,400.17	27.93%	223,400.00	143,136.96	126,238.33	
Total Expense	16,826.29	62,400.17	27.93%	223,400.00	143,136.96	126,238.33	
Net Income	**-9,954.52**	**59,187.09**		**5,100.00**	**30,389.39**	**-56,331.53**	